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Inszone Insurance Services Acquires Charles James Cayias Insurance Inc. of Salt Lake City, Utah

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SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance, is pleased to announce its merger with Charles James Cayias Insurance Inc., located in Salt Lake City, Utah. This merger further solidifies Inszone’s footprint in Utah, bringing a historic, third-generation agency into the fold.

Founded on June 13, 1997, by Charles "Charley" James Cayias and his wife, Cyndia Cayias, the agency represents decades of dedication to the Salt Lake City community. Charley, a licensed agent since 1977, is a third-generation insurance professional. He built the business on a foundation of deep personal relationships and specialized expertise. Joined later by their son, Dimitri Cayias, the agency has

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potential buyers, Cayias chose Inszone because of the company's commitment to keeping the agency's identity intact.

"I've run this agency for decades, and while I wanted to scale back on the administrative side, I wasn't ready to stop working with my clients," said Charley Cayias. "I was amazed by how fast, smooth, and professional the process has been. Inszone was the only partner that shared our beliefs and offered a way for us to focus on our relationships while they handle the back-office operations."

"The Cayias family has built an incredible legacy in Salt Lake City, and their expertise in niche markets like Pilot Cars and hospitality is a fantastic addition to our company," said Chris Walters, CEO of Inszone Insurance Services. "We are honored that Charley, Cyndia, and Dimitri have chosen Inszone to carry their name forward. Our goal is to provide them with the resources they need to continue providing the exceptional service their clients have known for nearly 50 years."

This acquisition reflects Inszone's continued focus on partnering with quality independent agencies while preserving local leadership and client relationships.

About Inszone Insurance Services

Founded in 2002 and headquartered in Sacramento, California, Inszone Insurance Services is a full-service insurance brokerage firm offering a wide range of property & casualty and employee benefits solutions. Inszone continues to expand organically and through strategic acquisitions, now serving clients through offices in California, Arizona, Arkansas, Colorado, Idaho, Illinois, Indiana, Iowa, Kansas,

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