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# Inszone Insurance Services Acquires Employee Benefits Book of Business from Josten Financial, Ltd.

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SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a growing national provider of commercial, personal, and benefits insurance solutions, is pleased to announce that it has acquired the employee benefits book of business of Josten Financial, Ltd., an established insurance, investment, and employee benefits firm founded in 1977 and headquartered in Schaumburg, Illinois.

"It was important to me to find a partner who valued relationships, consistency, and service as much as I do. Inszone offered that trust and continuity." – Marty Josten

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The acquired business comprises the employee benefits clients and associated staff led by Marty Josten, who has been with Josten Financial since 1990. The rest of Josten Financial, under the leadership of other members of the Josten family, will continue to operate independently, focusing on wealth management, retirement, life, and related financial planning services.

"I began this journey working alongside my father and have been honored to serve clients and staff through decades of change," said Marty Josten. "It was important to me to find a partner who valued relationships, consistency, and service as much as I do. Inszone offered that trust and continuity."

Chris Walters, CEO of Inszone Insurance Services, said, "We are honored to welcome Marty and his benefits team to Inszone. Their long-standing dedication to

clients and staff reflects our values and strengthens our benefits capacity in Illinois and nationally."

Clients of Josten Financial will continue to receive the exceptional service they have come to expect, now supported by the expanded resources and expertise of Inszone Insurance Services.

### About Inszone Insurance Services

Founded in 2002 and headquartered in Sacramento, California, Inszone Insurance Services is a full-service insurance brokerage firm offering a wide range of property & casualty and employee benefits solutions. Inszone continues to expand organically and through strategic acquisitions, now serving clients through offices in California, Arizona, Arkansas, Colorado, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Missouri, Montana, Nebraska, Nevada, New Mexico, Oklahoma, Oregon, South Dakota, Texas, Utah, and Washington, with additional expansion planned nationwide.

For more information about Inszone Insurance Services, visit www.inszoneinsurance.com.

## Contacts

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Industry: Personal Finance Professional Services Insurance

**Human Resources** 



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## CONTACTS

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Inszone Insurance Services Welcomes Geoff Hatfield as President

SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance solutions, is pleased to announce the appointment of Geoff Hatfield as President. Hatfield will report directly to Chief...

## Inszone Insurance Services Expands into Arkansas with Acquisition of Arkansas Best Insurance Agency, Inc.

SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance, is pleased to announce its expansion into Arkansas through the acquisition of Arkansas Best Insurance Agency, Inc., a...

## Inszone Insurance Services Expands into Texas with Acquisition of Head Insurance

SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance solutions, is excited to announce its acquisition of Head Insurance, a respected independent insurance agency based...

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