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Inszone Insurance Services Strengthens Benefits Division with Acquisition of Boelzner & Associates Insurance Services Inc.

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SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance, is proud to announce its acquisition of Boelzner & Associates Insurance Services Inc., a benefits-focused agency based in California. This strategic acquisition further strengthens Inszone's position in the health and life insurance marketplace, particularly across small group, large group, and Medicare segments.

Founded in 1993 by Paul Boelzner, Boelzner & Associates quickly established itself as a trusted resource for both employer-sponsored and individual health insurance solutions. Today, the agency serves over 850 Medicare clients and more than 400 individual policyholders, focusing exclusively on health, life, and disability insurance.

After decades of dedicated service, the decision to merge with Inszone was sparked by a trusted referral. "We've been friendly competitors with John Henry for 35 years," shared Josi Boelzner, the agency's owner. "When John's agency joined Inszone, he introduced me to the team. I knew immediately that it would be perfect, I didn't even consider another company." With a career spanning over three decades, Josi knew the time was right to transition the agency. "Partnering with Inszone ensures my clients are in good hands and can continue to receive the same level of service they've always known."

Chris Walters, CEO of Inszone Insurance Services, commented on the acquisition: "We are thrilled to welcome Boelzner & Associates to Inszone. Their expertise in Medicare and health insurance, combined with long-standing client relationships,

makes them an ideal fit for our growing benefits division. We look forward to continuing their tradition of service while expanding the solutions available to their clients."

Clients of Boelzner & Associates will continue to receive the personalized attention they've come to expect, now backed by Inszone's broad carrier access, national support infrastructure, and innovative technology platforms.

About Inszone Insurance Services

Founded in 2002 and headquartered in Sacramento, California, Inszone Insurance Services is a full-service insurance brokerage firm offering a wide range of property & casualty and employee benefits solutions. Inszone continues to expand organically and through strategic acquisitions, now serving clients through offices in California, Arizona, Colorado, Idaho, Illinois, Indiana, Iowa, Kansas, Michigan, Missouri, Nevada, New Mexico, Oklahoma, Oregon, South Dakota, Texas, Utah, and Washington, with additional expansion planned nationwide.

For more information about Inszone, visit www.inszoneinsurance.com.

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Industry: Professional Services Insurance Human Resources



Inszone Insurance Services

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Inszone Insurance Services Expands Footprint in Missouri with Acquisition of Davidson Insurance Agency

SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a leading national provider of commercial, personal, and employee benefits insurance, is pleased to announce its recent acquisition of Davidson Insurance Agency Group, LLC. Located in Missouri, Davidson...

Inszone Insurance Services Expands Presence in Kansas with Acquisition of Munson Insurance Agency

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Inszone Insurance Services Expands Presence in Washington with Hart Insurance Agency, Inc. Merger

SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance, is pleased to announce its merger with Hart Insurance Agency, Inc., a respected personal lines insurance provider based i...

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