



Inszone Insurance Services Creates Three Regional President Roles to Drive Strategic Growth

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SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance, is pleased to announce the creation of three new Regional President roles. This expansion in leadership is designed to accelerate the company's growth strategy across multiple territories and further strengthen Inszone's organizational structure. Each Regional President will report directly to Chief Revenue Officer Pat Grignon.

Chris Tracy has been appointed as Regional President of California, overseeing Inszone's largest revenue-generating territory. Chris joined Inszone in 2018 as a producer and quickly rose through the ranks, showcasing exceptional leadership, dedication to client success, and a talent for driving revenue growth. His promotion reflects the company's commitment to fostering internal talent and providing meaningful career growth opportunities.

Sara Evans has been named Regional President for the Mountain West region, including Washington, Oregon, Idaho, Utah, New Mexico, Nevada and Arizona. Sara joined Inszone in 2019 through the acquisition of her mother's insurance agency in Arizona, bringing deep community ties and a legacy of expertise to the company. Since then, she has led one of Inszone's fastest-growing territories, driving successful integrations and spearheading expansion efforts across multiple states. Her journey highlights Inszone's ability to support leaders from acquired agencies as they grow within the organization.

Francisco Saldaña, a recent addition to Inszone, will serve as Regional President for the Midwest. His region covers Texas, Colorado, Kansas, Missouri, Oklahoma, South Dakota, Iowa, Illinois, Indiana, and Michigan. Francisco brings extensive insurance operations experience and a fresh perspective from his previous leadership roles in the industry. His appointment underscores Inszone's commitment to attracting top talent and leveraging external expertise to support its growth and innovation goals.

"We are excited to introduce the Regional President role as a cornerstone of our growth strategy," said Chris Walters, CEO of Inszone Insurance Services. "Congratulations to Chris Tracy, Sara Evans, and Francisco Saldaña on their well-deserved appointments. Their leadership and expertise will drive our success in their respective regions, strengthen our localized support, and ensure we continue executing our strategic growth initiatives. I have full confidence in their ability to lead their teams and elevate Inszone to new heights."

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These leadership advancements emphasize Inszone's dedication to providing meaningful career development opportunities while ensuring strong, localized leadership across its expanding footprint. As Inszone continues to grow, the company remains committed to delivering exceptional service and solutions to its clients nationwide.

About Inszone Insurance Services

Founded in 2002 and headquartered in Sacramento, California, Inszone Insurance Services is a full-service insurance brokerage firm offering a broad array of property & casualty and employee benefits solutions. With a strong, experienced management team, Inszone continues to grow organically and through acquisitions. With locations across California, Arizona, Colorado, Idaho, Illinois, Indiana, Iowa, Kansas, Michigan, Missouri, Nevada, New Mexico, Oklahoma, Oregon, South Dakota, Texas, Utah, and Washington, the company is looking to expand further throughout the United States.

For more information about Inszone Insurance, please visit www.inszoneinsurance.com.

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