



## **Inszone Insurance Services Strengthens Southern California Presence with Acquisition of Springbrook Insurance Agency**

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SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance, is pleased to announce the acquisition of Springbrook Insurance Agency, based in San Diego, California.

Founded in 2006 by Russ Lail, Springbrook Insurance Agency has built a strong reputation for offering comprehensive insurance solutions with a primary focus on commercial lines and non-profit organizations. In 2013, Charlene and John Drapp joined the agency, bringing their extensive experience in personal lines and group health insurance, further broadening Springbrook's offerings.

With nearly three decades of collective industry experience, John and Charlene Drapp have long been committed to personalized service and protecting their clients with the highest level of care. "We've been incredibly busy the past few years, often working weekends and evenings without enough back-office support," said Charlene. "The opportunity to join Inszone was a game-changer. It allows us to get back to what we love most—taking care of our clients—while benefitting from the extensive resources of a larger organization."

Chris Walters, CEO of Inszone Insurance Services, expressed his enthusiasm for the acquisition, stating, "We are excited to welcome the Springbrook Insurance team to Inszone. Their dedication to their clients, their deep ties to the community, and their expertise in commercial, non-profit, and personal lines insurance make them a perfect fit for our growing company. We look forward to supporting their continued success as they transition into this new phase."

The Springbrook Insurance leadership team have built a close-knit agency with a strong reputation for providing excellent service to both small and large clients alike. As Russ Lail prepares for retirement, the decision to partner with Inszone Insurance Services was made to ensure continued growth and enhanced service for Springbrook clients. "We've always taken pride in taking care of the 'little guy' and didn't want to partner with an agency that would abandon our smaller clients," said Russ. "Inszone's values aligned perfectly with ours, and we feel confident that our clients will continue to receive the high level of service they deserve."

Charlene and John will be staying on board after the transition to Inszone Insurance, continuing to serve their clients, now backed by the expanded market access and operational support that Inszone offers. With the acquisition of Springbrook Insurance, Inszone continues its proliferate expansion across the U.S., further solidifying its position as a national leader in the insurance industry.

*Scali Group, LLC was the exclusive representative and strategic advisor to Springbrook Insurance Agency for the transaction.*

*Founded in 2002 and headquartered in Sacramento, California, Inszone is a full-service insurance brokerage firm that provides a broad array of property & casualty insurance and employee benefits solutions. With a strong, experienced management team, Inszone continues to grow organically and through acquisitions. With 73 locations across California, Arizona, Colorado, Idaho, Illinois, Indiana, Kansas, Michigan, Missouri, Nevada, New Mexico, Oklahoma, Oregon, Texas, Utah, and Washington, the company is looking to expand further throughout the United States.*

For more information about Inszone, please visit [www.inszoneinsurance.com](http://www.inszoneinsurance.com).

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