



## **Inszone Insurance Services Ventures into Indiana with Acquisition of Financial Arts Inc.**

### ***Establishes 15<sup>th</sup> State with Physical Location***

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SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance, announces its entry into the Indiana market with the strategic acquisition of Financial Arts Inc. This move marks a significant step for Inszone Insurance, known for its commitment to growth and innovation, as they move into their 15<sup>th</sup> state.

Founded in 1974 by Jack Fagen, Financial Arts Inc. has been a pillar in delivering exceptional insurance services within Indiana. Over the years, the agency's management shifted to Dan and Val Fagen, continuing to earn a stellar reputation for its unwavering dedication to meeting clients' insurance requirements, particularly focusing on benefits and Medicare solutions.

"Inszone's move into the Midwest, with a hub for benefits conveniently located in the Chicago area, aligned perfectly with our strategic goals," expressed Dan Fagen when asked about his search for a larger partner that would allow them to offer more services to their clients. "What impressed me even more was the local presence they maintained. I had the chance to connect with a recently acquired agency in a neighboring state, and the fact that I was greeted by someone from that location spoke volumes about Inszone's commitment to keeping things local."

Beyond their client-focused approach, Financial Arts Inc. has been actively involved in the local community. Their participation in various community initiatives, such as organizing the Rotary Ramble 5K race and volunteering for community-centric projects, has showcased their dedication to making a positive impact.

"This strategic partnership not only strengthens our presence in Indiana but also emphasizes our commitment to maintaining Financial Arts Inc.'s local presence," shared Chris Walters, CEO of Inszone Insurance Services. "With this collaboration, we aim to offer even more to clients through the robust resources that Inszone Insurance provides. We're particularly pleased to have our Executive VP for Benefits, Kari Thies, situated nearby in the Chicago area, providing additional support as needed."

Inszone Insurance's expansion into Indiana marks a significant milestone for the company, further solidifying its commitment to growth and innovation, and they are expected to announce several acquisitions as well as new locations in the upcoming months.

*Founded in 2002 and headquartered in Sacramento, California, Inszone is a full-service insurance brokerage firm that provides a broad array of property & casualty insurance and employee benefits solutions. With a strong, experienced management team, Inszone continues to grow organically and through acquisitions. With 58 locations across California, Arizona, Colorado, Idaho, Illinois, Indiana, Kansas, Michigan, Missouri, Nevada, New Mexico, Oregon, Texas, Utah, and Washington, the company is looking to expand further throughout the United States.*

For more information about Inszone, please visit [www.inszoneinsurance.com](http://www.inszoneinsurance.com).

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