



Inszone Insurance Services Hires Kari Thies to Lead the Agency's Benefits Department

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SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services: a rapidly growing, national provider of benefits, personal and commercial lines insurance, today announced the appointment of Kari Thies as Executive Vice President Benefits Department.

A veteran of the employee benefits space, Ms. Thies has over 15 years of experience in the industry. She began her insurance career at a general agency, supporting agents in the education and sale of individual and group health sales. Her success led to her promotion as Director of Operations, overseeing multiple aspects of the business including employee management, marketing initiatives, producer education, client relationships as well as spearheading health care reform education for all employees and clients. Ms. Thies most recently served as an Account Executive at Assurance Agency, managing a substantial book of business while exceeding new business sales goals year over year.

Ms. Thies is a graduate from Purdue University with a major in Business Administration, and minors in OBHR and Marketing, all completed on an accelerated path in three years.

"I am very excited to join such a hardworking and growth focused team. We have endless opportunities to build the Inszone brand and I look forward to capitalizing on the momentum to build out a strong employee benefits team," said Ms. Thies.

"I am very excited to have Kari joining the Inszone team. She is a creative thinker who sees the big picture of bringing together operations, technology, sales, and marketing all while creating the best possible customer experience," says Chris Walters, CEO of Inszone Insurance. "Under Kari's leadership, Inszone will develop a world class employee benefits division, which is viewed as a strategic initiative and one of Inszone's largest Organic Growth opportunities."

About Inszone:

About Inszone: Founded in 2002 and headquartered in Sacramento, California, Inszone is a full-service insurance brokerage firm which provides a broad array of property & casualty insurance, along with employee benefits solutions. With a strong, experienced management team, Inszone continues to grow organically, as well as through acquisitions. With 31 locations across California, Arizona, Nevada, Utah, Colorado, Missouri, Texas and Illinois, the company is looking to further expand throughout the United States.

For more information about Inszone, please visit www.inszoneinsurance.com.

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We are delighted to announce the acquisition of Proctor Insurance. Founded by Jeff Proctor in 1988, Proctor Insurance has been a pillar in the Houston area.

For more info, please visit:

[businesswire.com](https://www.businesswire.com)

Inszone Insurance Services Continues Expansion in Texas with the Acquisition of Proctor Insurance



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We are excited to announce the promotion of Rich Lemon as CIO. Rich joined Inszone Insurance in 2010, eventually becoming VP of Operations, and has been involved in all aspects of the rapid growth of the agency.

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