



Inszone Insurance Services Continues Expansion into Texas with the Acquisition of Caleb Insurance and Financial Services, Inc.

Agency Becomes the 3rd acquisition for Inszone in Texas.

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SACRAMENTO, Calif.--(<u>BUSINESS WIRE</u>)--Inszone Insurance Services, a rapidly growing national provider of benefits, personal, and commercial lines insurance, announced today the acquisition of Caleb Insurance and Financial Services, Inc.

Founded by Thomas B. Polvogt, III, Caleb Insurance and Financial Services, Inc has been serving the community of Katy, TX and surrounding areas since 1981. The agency has won multiple awards including the President's Council Sales award, the Champion Conference award and the Million Dollar Round Table Award, to name a few. Thom and his staff have always striven to make insurance "surprisingly simple" for their customers, getting them the right insurance at the best value. The Caleb Insurance and Financial Services, Inc team brings decades of combined experience in the insurance industry. They will continue to strengthen relationships in the area and to provide the amazing service clients are used to, now with greater resources under the Inszone brand.

Following the transition, Caleb Insurance and Financial Services, Inc employees will continue operating out of their current location and serving clients under the Inszone Insurance brand with no interruptions.

"The acquisition of Caleb Insurance provides Inszone with a second location in the State of Texas and grows our footprint in a key state for the future of our Agency," said Norm Hudson, CEO of Inszone Insurance Services. "Combined with Inszone's resources, market access and process and procedures, we are excited for the growth of our new office in Katy, Texas."

Inszone continues its aggressive growth plan with goals of strengthening its presence in existing markets and strategically expanding into new ones. A number of important transactions will be announced in the upcoming months.

About Inszone: Founded in 2002 and headquartered in Sacramento, California, Inszone is a full-service insurance brokerage firm which provides a broad array of property & casualty insurance, along with employee benefits solutions. With a strong, experienced management team, Inszone continues to grow organically, as well as through acquisitions. With 29 locations across California, Arizona, Nevada, Utah, Colorado, Missouri, Texas and Illinois, the company is looking to further expand throughout the United States.

For more information about Inszone, please visit <u>www.inszoneinsurance.com</u>.

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